



Demystifying Data Warehouse as a Service (DWaaS)

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Snowflake Computing

My Bio



- Senior Technical Evangelist, Snowflake Computing
- Oracle ACE Director (DW/BI)
- OakTable
- Blogger – [The Data Warrior](#)
- Certified Data Vault Master and DV 2.0 Practitioner
- Former Member: Boulder BI Brain Trust (#BBBT)
- Member: DAMA Houston & DAMA International
- Data Architecture and Data Warehouse Specialist
 - 30+ years in IT
 - 25+ years of Oracle-related work
 - 20+ years of data warehousing experience
- Author & Co-Author of a bunch of books (Amazon)
- Past-President of ODTUG and Rocky Mountain Oracle User Group

About Snowflake

Founded in
2012 by industry
veterans



First data warehouse,
taking full advantage
of cloud computing



Vision : A world with
no limits on data



Founders and leadership
team with significant
experience



Agenda

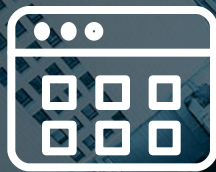
- Data Challenges
- What is a DWaaS?
- What can a DWaaS do for me?
- Features of a DWaaS
- Top 10 Features of Snowflake

Data challenges today

40 Zettabytes by 2020



Web



3rd party apps



Mobile



Enterprise apps

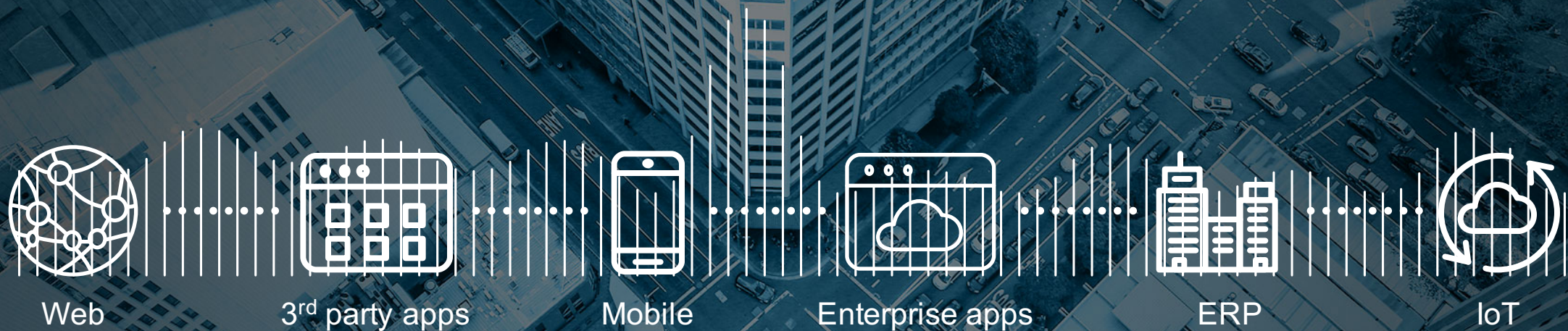


ERP



IoT

It's not the data itself



it's how you take full advantage of the insight it provides

Most firms don't consistently turn data into action

73%
of firms
aspire to be
data-driven.



29%
of firms are
good at turning
data into
action.



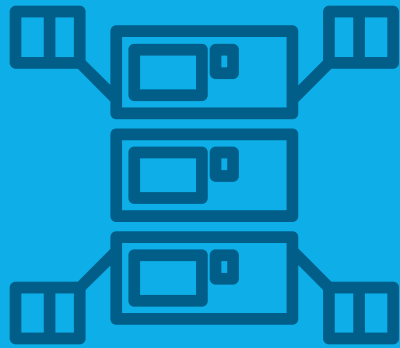
Silos & Islands

Data distributed across multiple systems,
difficult to bring together



Silos & Islands

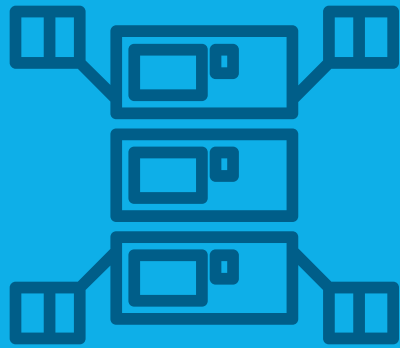
Silos & Islands



Complexity

Multiple systems, complex pipelines,
specialized skills and resources

Silos & Islands



Complexity

Silos & Islands

Complexity



Cost

Upfront capital costs, multiple copies of data, high cost to store data

Silos & Islands

Complexity

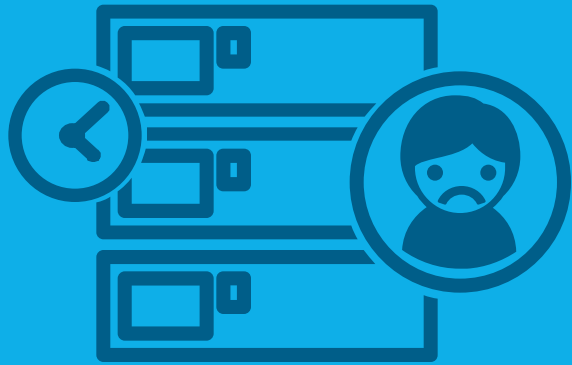


Cost

Silos & Islands

Complexity

Cost



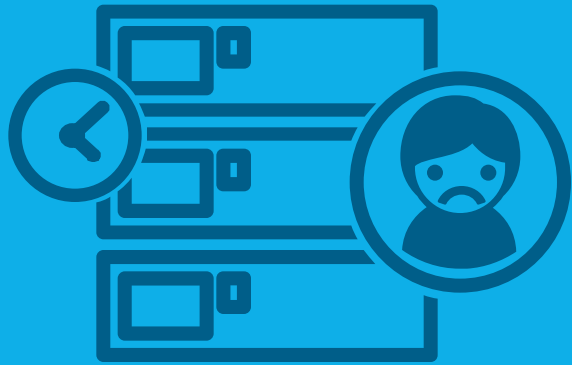
Delays

Data users forced to wait for access to data and analytics

Silos & Islands

Complexity

Cost



Delays

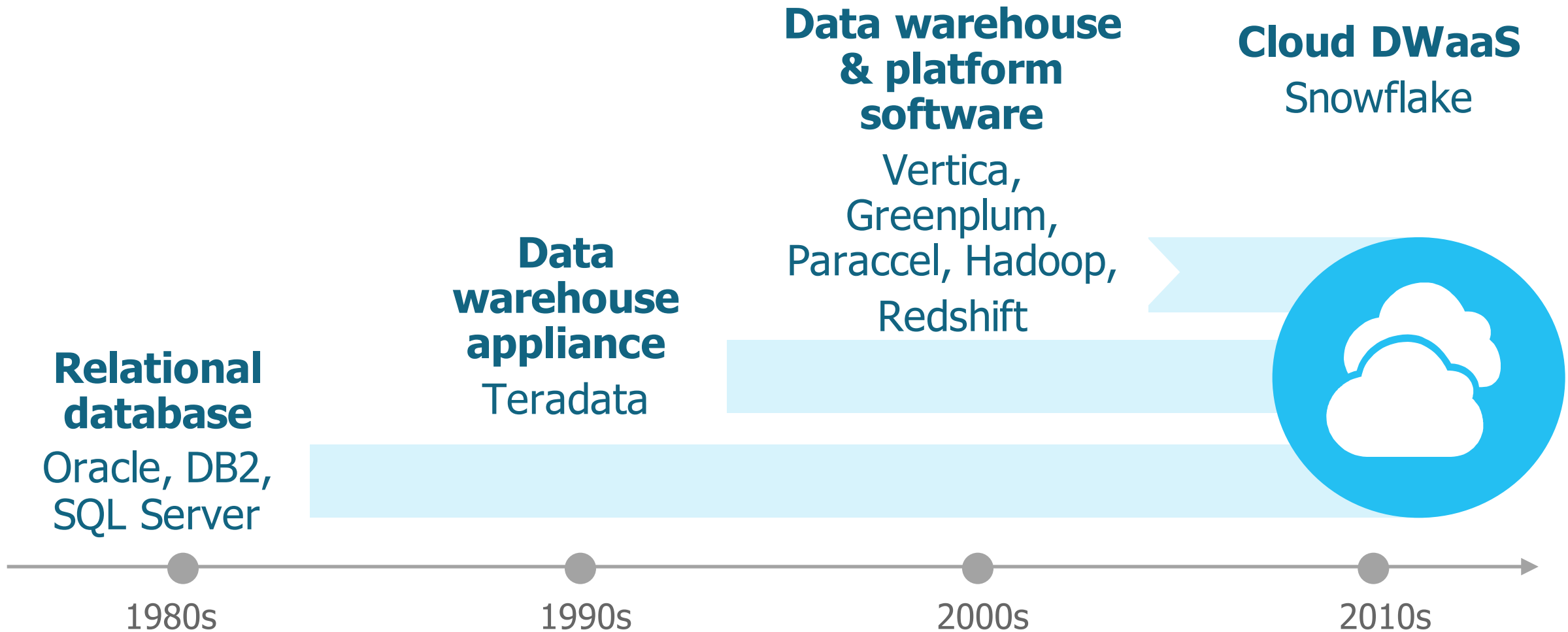
Silos & Islands

Complexity

Cost

Delays

The evolution of data platforms



What is a DWaaS?

- DW- Data Warehouse
 - Relational database
 - Uses standard SQL
 - Optimized for fast loads and analytic queries
- aaS – As a Service
 - Like SaaS (e.g. Salesforce.com)
 - No infrastructure set up
 - Minimal to no administration
 - Managed for you by the vendor
 - Pay as you go, for what you use

Goals of DWaaS

- Make your life easier
 - So you can load and use your data faster
- Support business
 - Make data accessible to more people
 - Reduce time to insights
- Handle big data too!
 - Schema-less ingestion

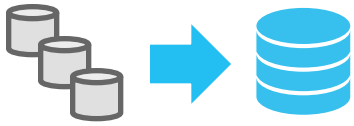
What to Expect from a DWaaS

- It should support standard SQL (natively)
 - It should support standard ETL & BI tools
 - ODBC or JDBC connectivity
- It should be infinitely scalable (cloud)
 - Handle huge amounts of data
 - Handle large number of concurrent queries without performance degradation
- It should handle flexible schema data types
 - No sharding or ETL required

What to Expect from a DWaaS

- It should be secure
 - Built in encryption?
- It should be stable
 - Resiliency and availability
- It should be easy to configure and manage
- It should provide a lower TCO
 - Cloud scale pricing

Common Scenarios



Datamart & data silo consolidation

Consolidate legacy datamarts to eliminate silos and support new projects



Integrated data analytics

Directly load structured + semi-structured data for reporting & analytics



Exploratory & ad hoc analytics

Direct access to data for SQL analysts & data scientists to explore data, identify correlations, build & test models

What's possible

Up to 200x faster reports that enable analysts to make decisions in minutes rather than days



Load and update data in near real time by replacing legacy data warehouse + Hadoop clusters



Developing new applications that provide secure (HIPPA) access to analytics to 11,000+ pharmacies





Introducing Snowflake

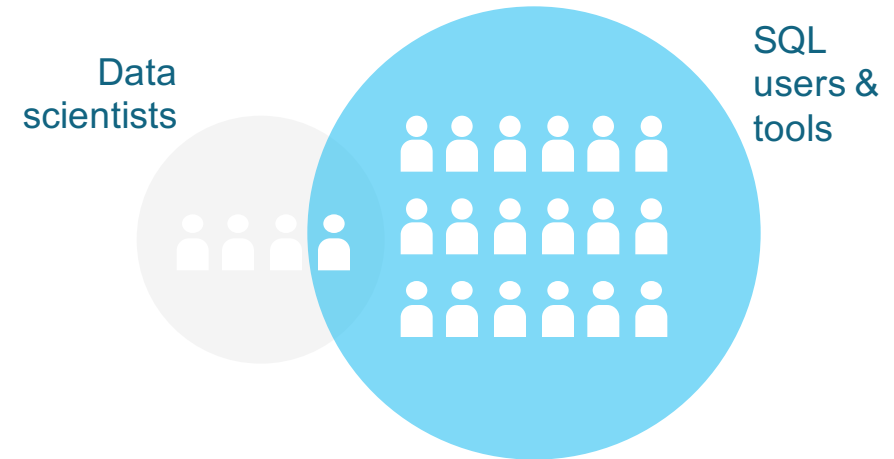
Snowflake: Data Warehouse Built for the Cloud

Data Warehousing...



- SQL relational database
- Optimized storage & processing
- Standard connectivity – BI, ETL, ...

...for Everyone



- Existing SQL skills and tools
- “Load and go” ease of use
- Cloud-based elasticity to fit any scale

The Snowflake difference

Performance



Multi petabyte-scale, up to 200x faster performance and 1/10th the cost

Concurrency



Multiple groups access data simultaneously with no performance degradation

Simplicity



Fully managed with a pay-as-you-go model. Works on any data

Data Warehouse built for the cloud

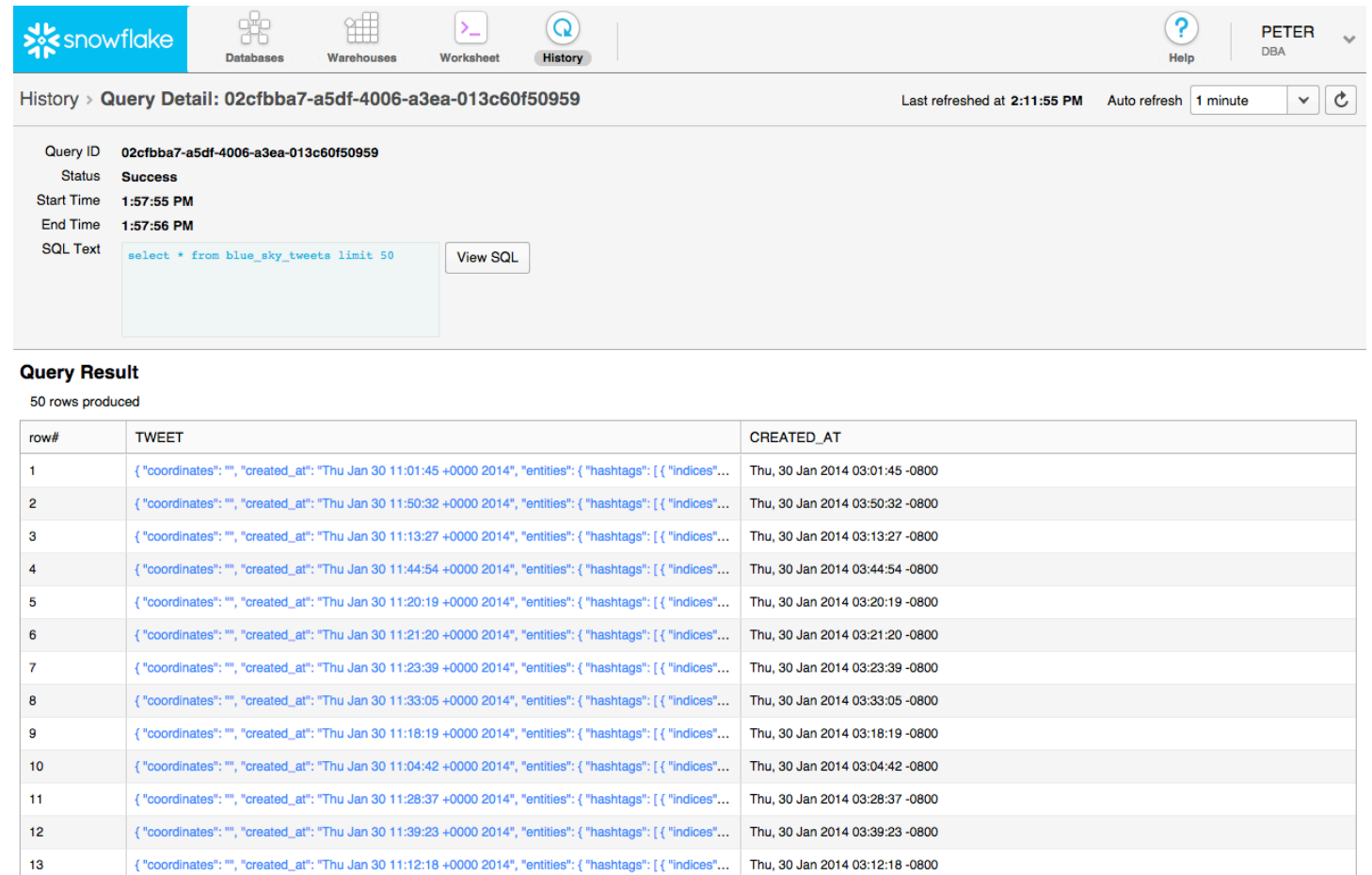




The Data Warrior's Top 10 Cool Things About Snowflake (A Data Geeks Guide to DWaaS)

#10 – Persistent Result Sets

- No setup
- In Query History
 - By Query ID
- 24 Hours
- No re-execution
 - No Cost for Compute



The screenshot shows the Snowflake web interface. The top navigation bar includes the Snowflake logo, icons for Databases, Warehouses, Worksheet, and History, a Help icon, and the user name PETER DBA. The main content area is titled 'History > Query Detail: 02cfbba7-a5df-4006-a3ea-013c60f50959'. It shows the query status as 'Success', start time as 1:57:55 PM, and end time as 1:57:56 PM. The SQL text is 'select * from blue_sky_tweets limit 50'. Below this, the 'Query Result' section indicates '50 rows produced' and displays a table with 13 rows of tweet data.

row#	TWEET	CREATED_AT
1	{ "coordinates": "", "created_at": "Thu Jan 30 11:01:45 +0000 2014", "entities": { "hashtags": [{ "indices"...	Thu, 30 Jan 2014 03:01:45 -0800
2	{ "coordinates": "", "created_at": "Thu Jan 30 11:50:32 +0000 2014", "entities": { "hashtags": [{ "indices"...	Thu, 30 Jan 2014 03:50:32 -0800
3	{ "coordinates": "", "created_at": "Thu Jan 30 11:13:27 +0000 2014", "entities": { "hashtags": [{ "indices"...	Thu, 30 Jan 2014 03:13:27 -0800
4	{ "coordinates": "", "created_at": "Thu Jan 30 11:44:54 +0000 2014", "entities": { "hashtags": [{ "indices"...	Thu, 30 Jan 2014 03:44:54 -0800
5	{ "coordinates": "", "created_at": "Thu Jan 30 11:20:19 +0000 2014", "entities": { "hashtags": [{ "indices"...	Thu, 30 Jan 2014 03:20:19 -0800
6	{ "coordinates": "", "created_at": "Thu Jan 30 11:21:20 +0000 2014", "entities": { "hashtags": [{ "indices"...	Thu, 30 Jan 2014 03:21:20 -0800
7	{ "coordinates": "", "created_at": "Thu Jan 30 11:23:39 +0000 2014", "entities": { "hashtags": [{ "indices"...	Thu, 30 Jan 2014 03:23:39 -0800
8	{ "coordinates": "", "created_at": "Thu Jan 30 11:33:05 +0000 2014", "entities": { "hashtags": [{ "indices"...	Thu, 30 Jan 2014 03:33:05 -0800
9	{ "coordinates": "", "created_at": "Thu Jan 30 11:18:19 +0000 2014", "entities": { "hashtags": [{ "indices"...	Thu, 30 Jan 2014 03:18:19 -0800
10	{ "coordinates": "", "created_at": "Thu Jan 30 11:04:42 +0000 2014", "entities": { "hashtags": [{ "indices"...	Thu, 30 Jan 2014 03:04:42 -0800
11	{ "coordinates": "", "created_at": "Thu Jan 30 11:28:37 +0000 2014", "entities": { "hashtags": [{ "indices"...	Thu, 30 Jan 2014 03:28:37 -0800
12	{ "coordinates": "", "created_at": "Thu Jan 30 11:39:23 +0000 2014", "entities": { "hashtags": [{ "indices"...	Thu, 30 Jan 2014 03:39:23 -0800
13	{ "coordinates": "", "created_at": "Thu Jan 30 11:12:18 +0000 2014", "entities": { "hashtags": [{ "indices"...	Thu, 30 Jan 2014 03:12:18 -0800

#9 Connect with JDBC & ODBC

OBIEE & ODI too!

Data Sources



Data Modeling,
Management &
Transformation

informatica

snapLogic

talend*



SDDM



python™



Java



Scripting

Custom & Packaged
Applications

IBM
COGNOS

looker

MicroStrategy

Qlik Q

X

+ a b l e a u



Reporting &
Analytics


#8 - UNDROP


UNDROP TABLE <table name>


UNDROP SCHEMA <schema name>


UNDROP DATABASE <db name>


Part of Time Travel feature: AWESOME!


 snowflake


 Databases

 Warehouses

 Worksheet

 History

 Account

 Help

ADMINISTRATOR
ACCOUNTADMIN



SQL Worksheet (1/1 in 252ms - Done)

7 rows produced

row#	created_on	name	is_default	is_current	origin	owner	comment	options	retention_time	dropped_on
7	2016-02-23 08:47...	SALES_DEV	N	N		ACCOUNTADMIN	US Sales		1	2016-02-23 08:49...
1	2016-02-18 13:15...	APPLOG	N	N		PUBLIC	US e-commerce a...		1	NULL
2	2016-02-18 13:14...	SALES	N	N		PUBLIC	US Sales		1	NULL
3	2016-02-18 13:15...	SALES_AUSTRA...	N	N		SYSADMIN	Australia Sales		1	NULL
4	2016-02-18 13:15...	SALES_COLOMBIA	N	N		SYSADMIN	Colombia Sales		1	NULL
5	2016-02-18 13:15...	SALES_SWEDEN	N	N		SYSADMIN	Sweden Sales		1	NULL
6	2016-02-18 13:15...	TWITTER	N	N	SFC_SAMPLES...	ACCOUNTADMIN	Twitter data (cros...		1	NULL

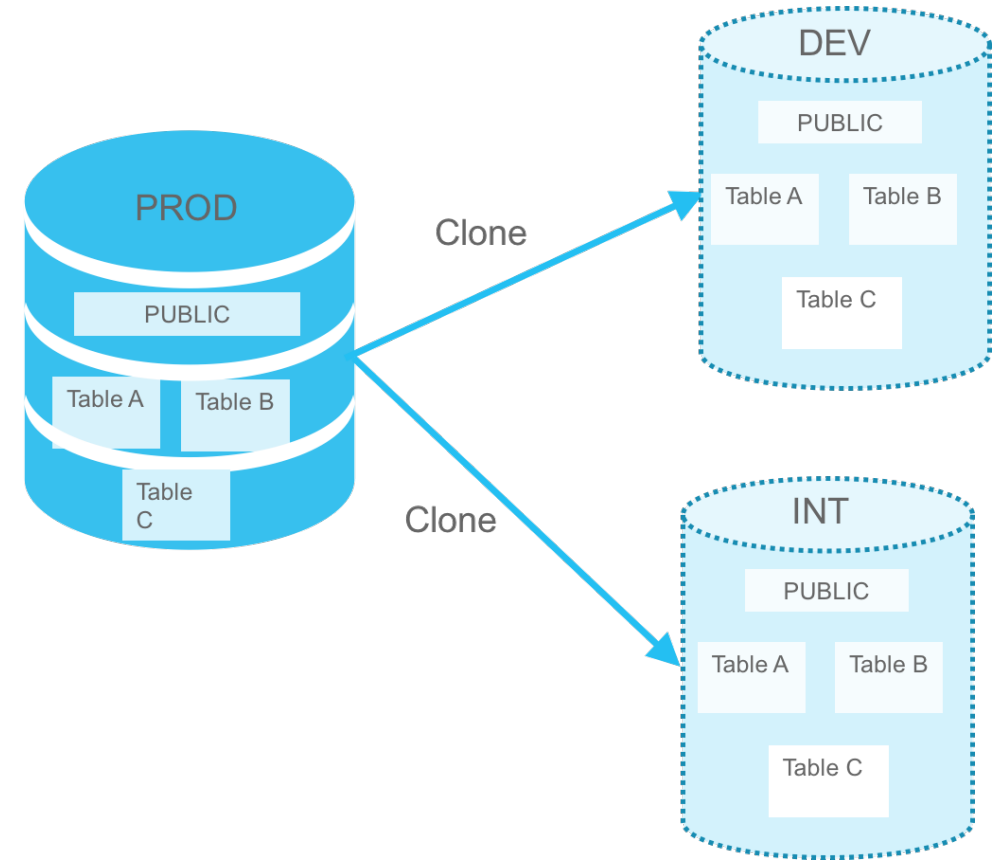
#7 Fast Clone (Zero-Copy)

- Instant copy of table, schema, or database:

```
CREATE OR REPLACE  
TABLE MyTable_V2  
CLONE MyTable
```

- With Time Travel:

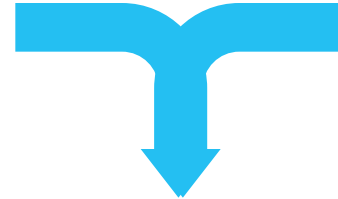
```
CREATE SCHEMA  
mytestschema_clone_restore  
CLONE testschema  
BEFORE (TIMESTAMP =>  
TO_TIMESTAMP(40*365*86400));
```



#6 – JSON Support with SQL

Structured data
(e.g. CSV)

Apple	101.12	250	FIH-2316
Pear	56.22	202	IHO-6912
Orange	98.21	600	WHQ-6090



```
{  "firstName": "John",
  "lastName": "Smith",
  "height_cm": 167.64,
  "address": {
    "streetAddress": "21 2nd Street",
    "city": "New York",
    "state": "NY",
    "postalCode": "10021-3100"
  },
  "phoneNumbers": [
    { "type": "home", "number": "212 555-1234" },
    { "type": "office", "number": "646 555-4567" }
  ]
}
```

Semi-structured data
(e.g. JSON, Avro, XML)



```
select v:lastName::string as last_name
from json_demo;
```

All Your Data!

- Optimized storage
- Flexible schema - Native
- Relational processing

#5 – Standard SQL w/Analytic Functions

```
select Nation, Customer, Total
from (select
  n.n_name Nation,
  c.c_name Customer,
  sum(o.o_totalprice) Total,
  rank() over (partition by n.n_name
    order by sum(o.o_totalprice) desc)
    customer_rank
from orders o,
customer c,
nation n
where o.o_custkey = c.c_custkey
and c.c_nationkey = n.n_nationkey
group by 1, 2)
where customer_rank <= 3
order by 1, customer_rank
```



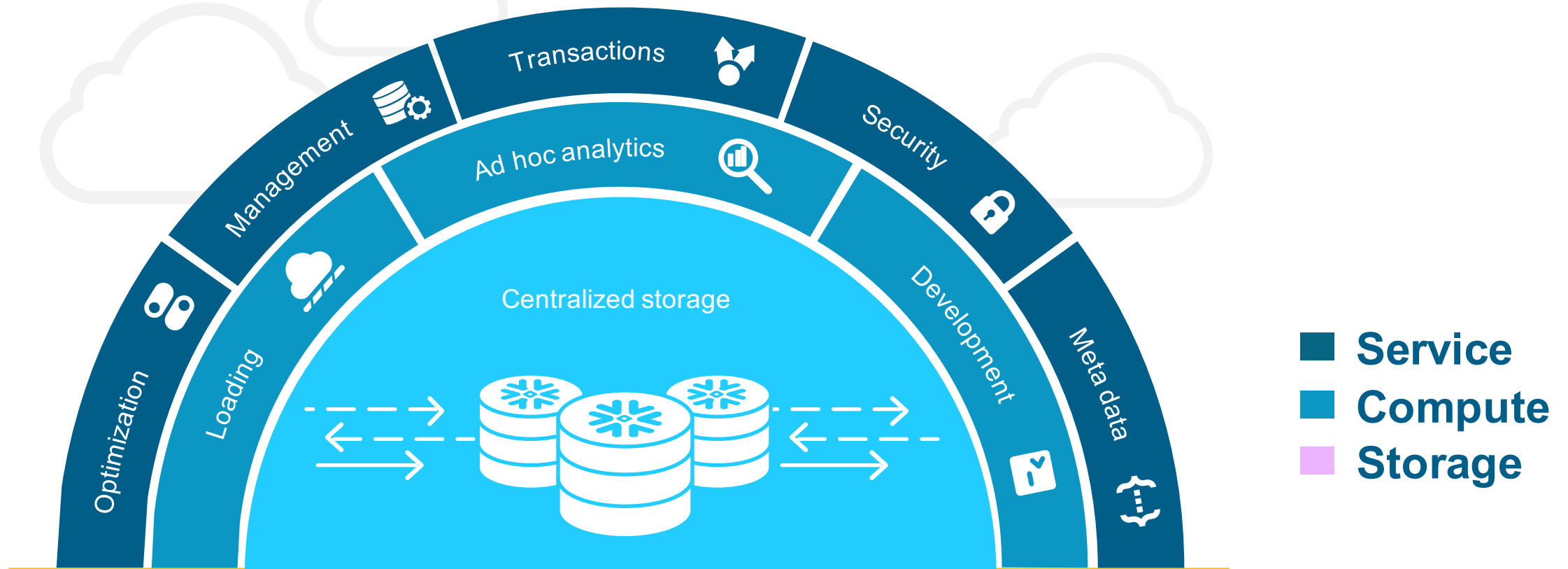
Complete SQL database

- Data definition language (DDLs)
- Query (SELECT)
- Updates, inserts and deletes (DML)
- Role based security
- Multi-statement transactions



#4 – Separation of Storage & Compute

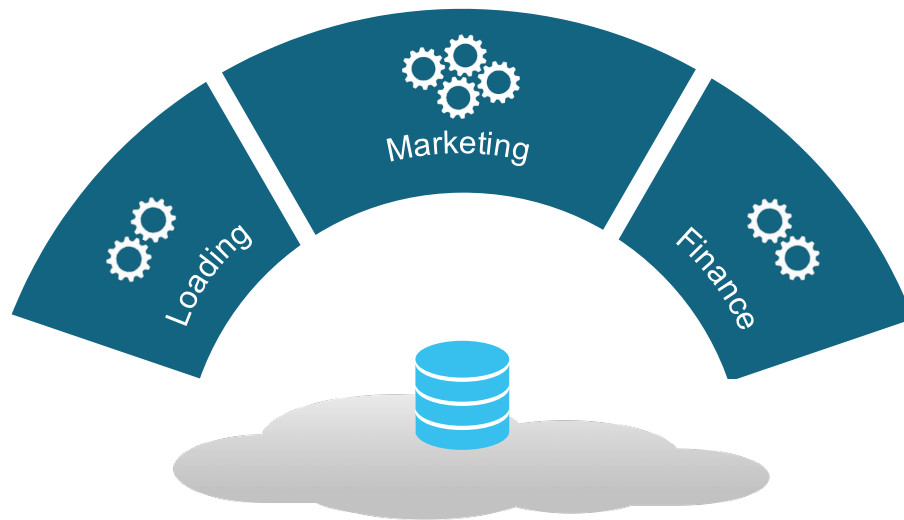
Snowflake's multi-cluster, shared data architecture



Instant, automatic scalability & elasticity

#3 – Support Multiple Workloads

Deliver faster analytics at any scale



Accelerate the data pipeline

Run loading & analytics at any time, concurrently, to get data to users faster

Scale compute to support any workload

Scale processing horsepower up and down on-the-fly, with **zero** downtime or disruption

Scale concurrency without performance impact

Multi-cluster “virtual warehouse” architecture scales concurrent users & workloads without contention

#2 – Secure by Design with Automatic Encryption of Data!

Authentication



Embedded multi-factor authentication

Federated authentication available

Access control



Role-based access control model

Granular privileges on all objects & actions

Data encryption



All data encrypted, always, end-to-end

Encryption keys managed automatically

External validation

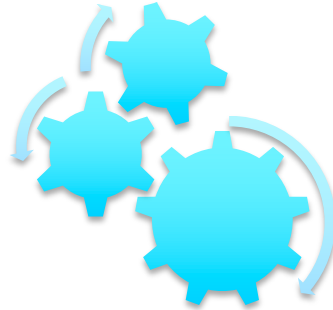


Certified against enterprise-class requirements

HIPPA Certified!

#1 - Automatic Query Optimization

Zero Management



- Fully managed with no knobs or tuning required
- No indexes, distribution keys, partitioning, vacuuming,...
- Zero infrastructure costs
- Zero admin costs

The bottom-left corner of the slide features several overlapping, semi-transparent light blue geometric shapes. These include a large rounded rectangle, a diamond shape with a smaller diamond inside it, and several elongated, rounded shapes that resemble stylized arrows or chevrons pointing in various directions.

Data Warehousing as a Service in Action Today

Cloud-scale data warehouse

1,110,528,424

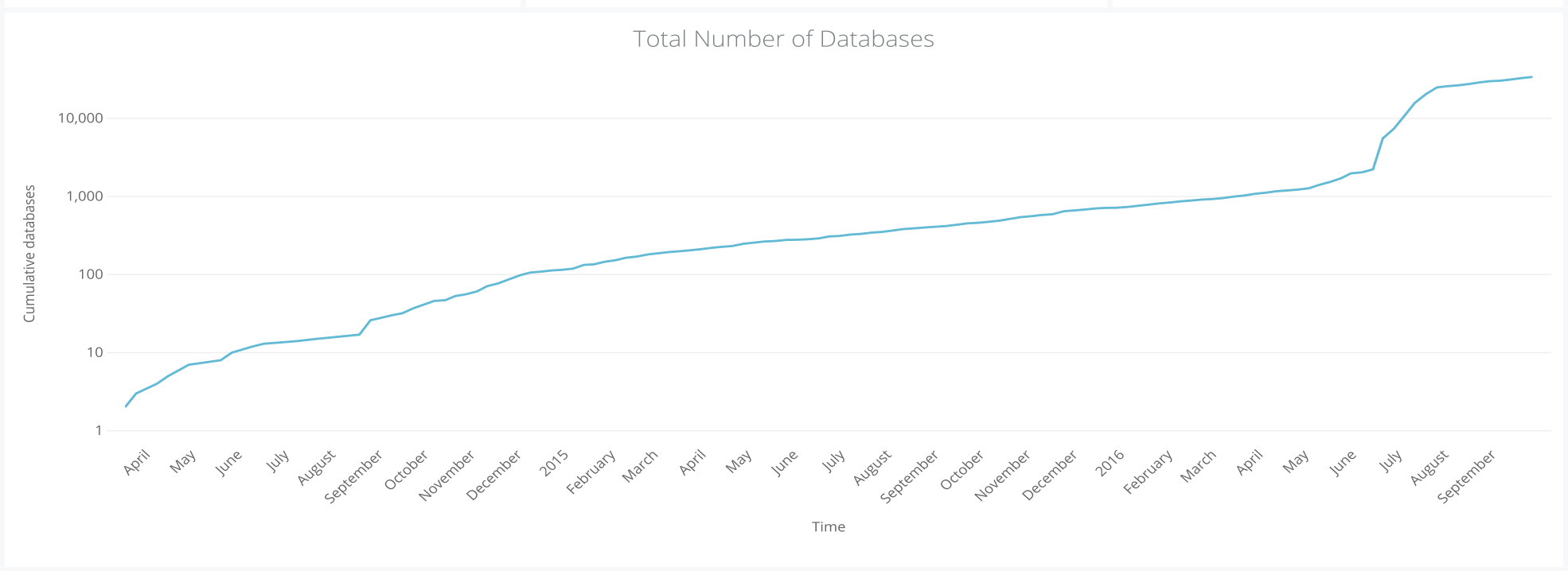
Total Number of Jobs

121,327,891

Total Number of Queries (SELECT)

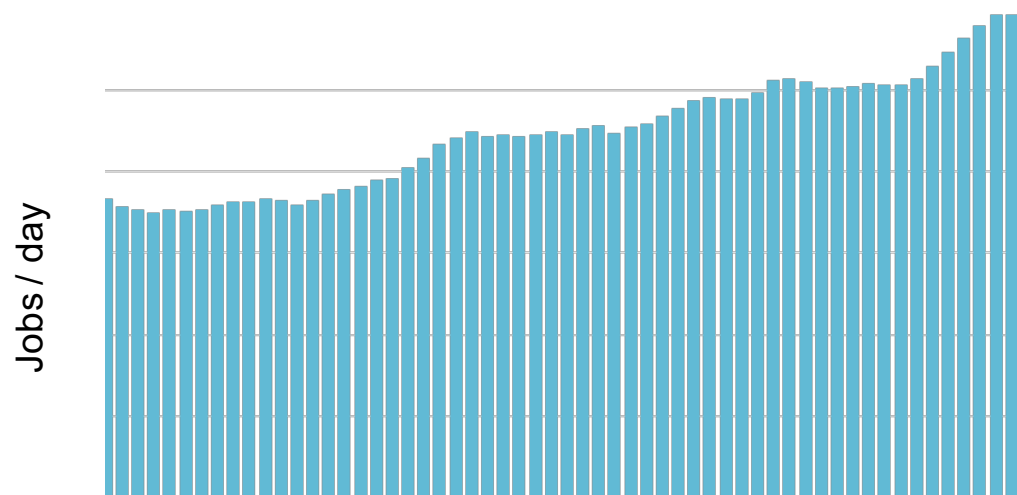
171,218,777

Total Number of LOAD Queries (COPY)



Generated by Looker on October 2, 2016 at 3:44pm PDT

Steady growth in data processing



- Over 20 PB loaded to date!
 - Multiple customers with >1PB
- Multiple customers averaging >1M jobs / week
- >1PB / day processed
- Experiencing 4X data processing growth over last six months

Customer results



We can do **100 times** more queries per day, helping us give our clients richer analysis far more rapidly.

— Balaji Rao
VP Technology

J A N A



Snowflake is faster, more flexible, and more scalable than the alternatives on the market. The fact that we don't need to do any configuration or tuning is great because we can **focus on analyzing data** instead of on managing and tuning a data warehouse.

— Craig Lancaster
CTO



With Snowflake, I'm able to spin up as many as I want on demand and to spin them down and not pay for those things that I'm not using.

— Kurk Spendlove
Director Engineering

SOASTA



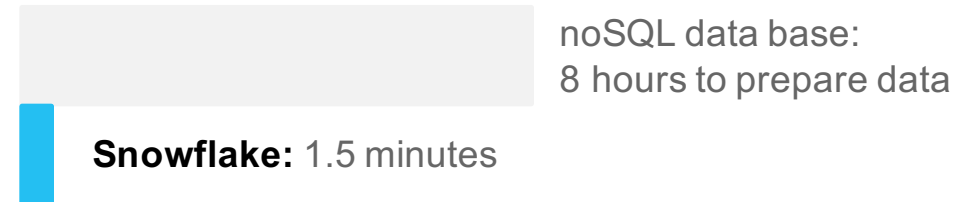
Snowflake is awesomely fast, allows us to store data at a **low cost** and deploy exactly the compute capacity needed, and does all of that without requiring tuning or tweaking.

— Matt Solnit
CTO

Delivering compelling results

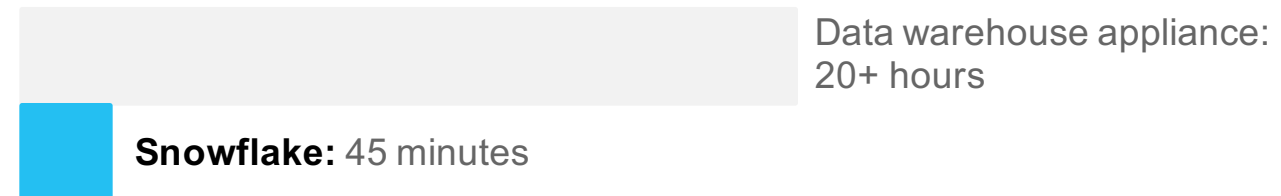
Simpler data pipeline

Replace noSQL database with Snowflake for storing & transforming JSON event data



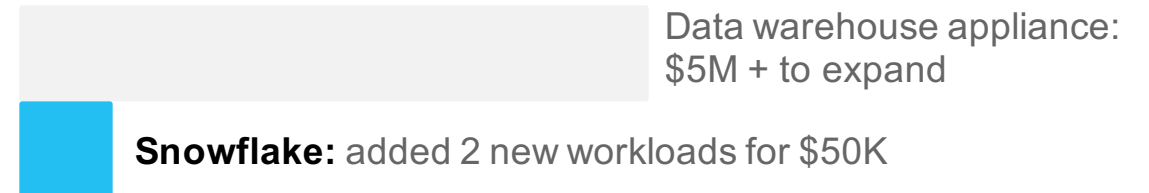
Faster analytics

Replace on-premises data warehouse with Snowflake for analytics workload



Significantly lower cost

Improved performance while adding new workloads--at a fraction of the cost



What does a good DWaaS enable?

Cost effective storage and analysis of GBs, TBs, or even PB's

Lightning fast query performance

Continuous data loading without impacting query performance

Unlimited user concurrency

Full SQL relational support of both structured and semi-structured data

Support for the tools and languages you already use



The bottom-left corner of the slide features several overlapping, semi-transparent light blue geometric shapes. These include a vertical rounded rectangle, a large L-shaped block, a diamond shape with a smaller diamond inside it, and a chevron-like shape pointing to the right.

Making Data Warehousing Great Again!

Discover the performance, concurrency, and simplicity of Snowflake

As easy as 1-2-3!

1 Visit Snowflake.net

2 Click "Try for Free"

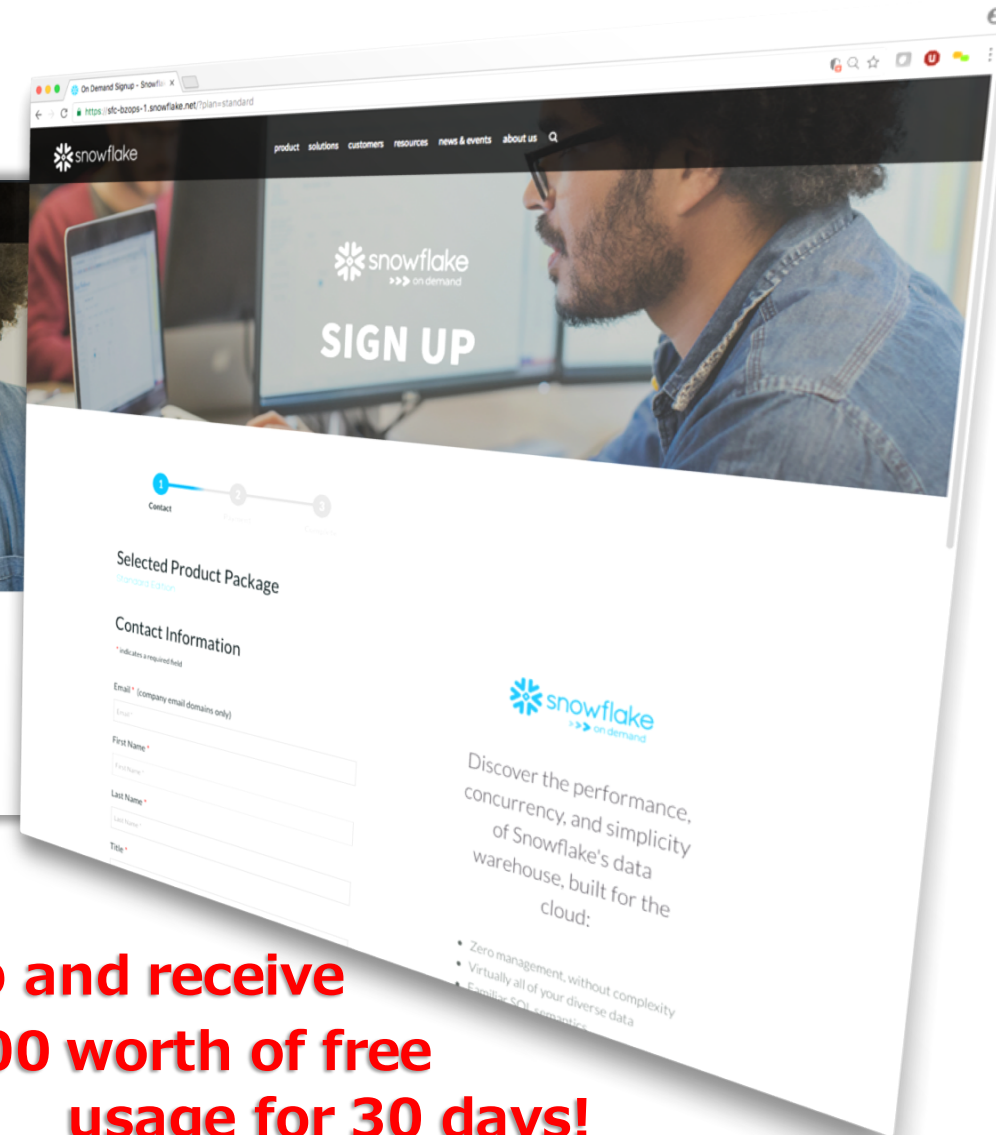
3 Sign up & register



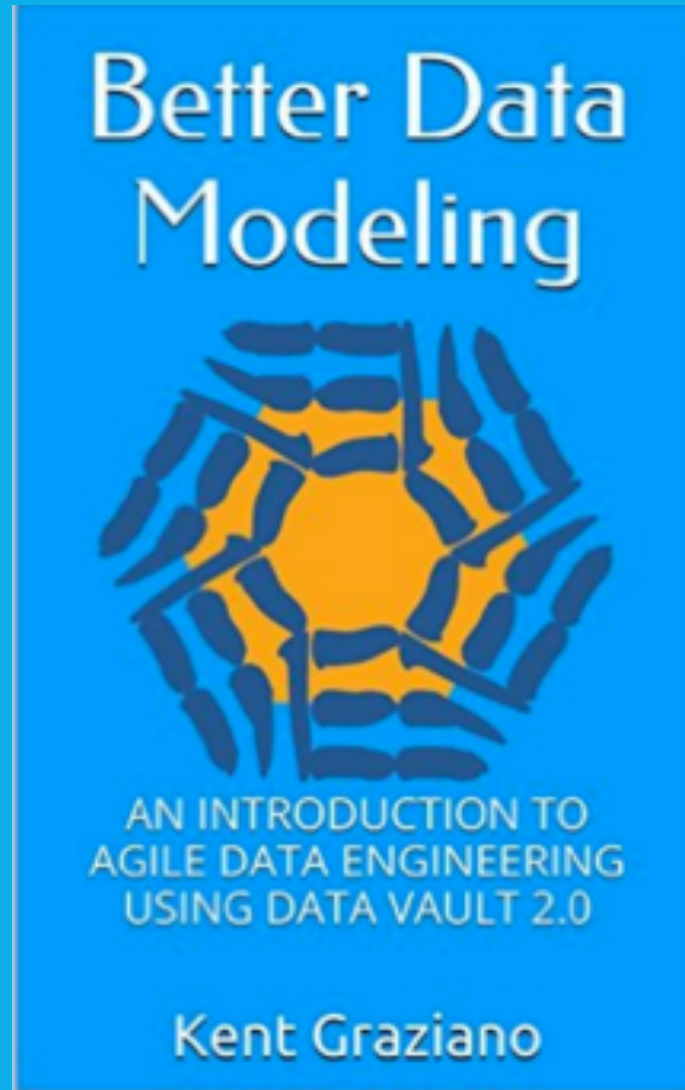
Snowflake is the only data warehouse built for the cloud. You can automatically scale compute up, out, or down—independent of storage. Plus, you have the power of a complete SQL database, with zero management, that can grow with you to support all of your data and all of your users. With Snowflake On Demand™, pay only for what you use.



**Sign up and receive
\$400 worth of free
usage for 30 days!**



SHAMELESS PLUG:



Available on
Amazon.com

Introduction to Agile Data
Engineering

<http://www.amazon.com/Better-Data-Modeling-Introduction-Engineering-ebook/dp/B018BREV1C/>

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Visit my blog at
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The Data Warrior

Changing the world, one data model at a time. How can I help you?

Thank you

